

Message Text

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ORIGIN EUR-12

INFO OCT-01 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00 DOTE-00

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FM SECSTATE WASHDC

TO AMEMBASSY BONN

USMISSION USBERLIN

INFO AMEMBASSY LONDON

AMEMBASSY PARIS

USMISSION NATO

AMEMBASSY ANKARA

AMCONSUL ISTANBUL

C O N F I D E N T I A L STATE 158766

E.O. 11652: GDS

TAGS: PFOR, EAIR, US, WB, UK, TU, FR, GW

SUBJECT: TURKISH WORKER CHARTER FLIGHTS

REF: A.) USBER 1235 B.) BONN 10476

1. PAN AM STATEMENT PARA 3 REFTEL (A) THAT DEPARTMENT
WOULD SHORTLY BE INSTRUCTING EMBASSY AND MISSION TO
APPROACH FRG AND SENAT WITHOUT FOUNDATION. PAN AM HAS
INFORMALLY RAISED WITH DEPARTMENT ON TWO OCCASIONS
QUESTION OF POSSIBLE USG SUPPORT IN MAKING APPROACH TO
SENAT AND FRG IN EFFORT TO ENLISH THEIR SUPPORT TO HELP
PAA COPE WITH NUMEROUS PROBLEMS RELATED TO TURKISH
WORKER CHARTER MARKET CITED REFTELS. DEPARTMENT ADVISED
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PAN AM REPS BOTH IN WASHINGTON AND NEW YORK THAT WE

WOULD BE ABLE TO CONSIDER SUPPORT FOR PAN AM REQUEST AT SUCH TIME AS AIRLINE WAS ABLE TO DEMONSTRATE BASIS FOR COMPLAINT THAT IT WAS LOSING MONEY OR WAS BEING FORCED OUT OF TURKISH WORKER CHARTER MARKET THROUGH UNFAIR PRACTICES. WE POINTED OUT TO PAN AM THAT IT WOULD BE DIFFICULT FOR US TO MAKE REPRESENTATIONS ON ITS BEHALF UNDER PRESENT CIRCUMSTANCES WHERE AIRLINE CONTINUES TO

ACCEPT THY'S TERMS FOR OPERATING BERLIN-ISTANBUL FLIGHTS, WHICH ON THE FACE OF IT WOULD SUGGEST THAT AIRLINE STILL ABLE TO COMPETE IN MARKET ON PROFITABLE BASIS.

2. IN ITS DISCUSSIONS WITH US, PAN AM HAS NOT BEEN ABLE TO ARTICULATE EXACTLY WHAT IT WANTS USG TO ASK THE SENAT OR FRG TO DO ON ITS BEHALF, AND WE ARE UNAWARE OF ANY NEW PROPOSALS FOR DEALING WITH THE PROBLEM WHICH HAVE NOT ALREADY BEEN SUGGESTED, AND REJECTED, BY ONE INTERESTED PARTY OR ANOTHER. OTHER THAN TO ASK ALLIES TO TAKE RATHER DRACONIAN ACTION UNDER BK/L (62) 5, WHICH WE CONTINUE TO OPPOSE, WE ARE UNAWARE OF ANY OTHER MEASURES WHICH SENAT (OR PAN AM) MAY HAVE IN MIND FOR DEALING WITH SITUATION.

3. ALTHOUGH DEPARTMENT DOES NOT BELIEVE SITUATION PRESENTLY WARRANTS OFFICIAL APPROACH TO FRG OR SENAT ON PAN AM'S BEHALF, WE WOULD NOT OPPOSE MISSION APPROACHING "SYMPATHETIC EAR" IN SENAT TO PROVIDE BRIEFING ON DEVELOPING SITUATION ON INFORMAL BASIS IF MISSION BELIEVES THIS WOULD BE USEFUL. AMONG OTHER POINTS WHICH PARTICULARLY TROUBLES PAN AM OFFICIALS HERE AND WHICH MISSION OFFICER COULD MENTION DURING BRIEFING IS THAT ROYALTY PAYMENTS DEMANDED BY THY GREATLY INCREASED PRICE DIFFERENTIAL BETWEEN FLIGHTS FROM EAST AND WEST BERLIN AIRPORTS, CONTRIBUTING SIGNIFICANTLY TO INCREASED FLOW OF TURKISH WORKER CHARTER BUSINESS THROUGH SCHOENEFELD. SHOULD SENAT OFFICIAL RAISE QUESTION OF TAKING ACTION UNDER BK/L (62) 5 MISSION SHOULD POINT OUT WE HOPE THAT RESOLUTION COULD BE FOUND TO PRESENT DIFFICULTIES WITHOUT HAVING TO RESORT TO SUCH SEVERE MEASURES BECAUSE OF THE WIDER IMPLICATIONS AND POSSIBLE RAMIFICA-
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TIONS THIS WOULD INVOLVE. SISCO

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